



YARD SALE!

- Determine a date for the yard sale.
- Place an ad in the paper and/or online.
 - **Online:** <http://sellit.charlotte.com/listit/classifieds>
 - **Charlotte News & Observer:** Classifieds 704.377.5555
 - (Include date, time, address, and items of interest. Run your ad at least one day before and the day of your sale.)
- To get a permit for your yard sale, please visit:
<http://www.charmeck.org/Departments/Tax+Collections/Business+Taxes/Attic,+Yard,+Garage+Sale+Permit.htm>
- Let friends and family know ahead of time to see if they want to participate.
- Call city or county government for local yard sale regulations.
- Decide what you are going to do with the money you make (deposit it, divide it up among family members, donate to a charity, etc)
- Designate an area in your home or garage to gather all the items that are going to be sold.
- Check in every room of your house to find items to sell. Children can help too. Give them a grocery bag and ask them to fill it.
- Group similar items together when displaying them (appliances, furniture, clothing, toys, etc.).
- Put a price on everything! Create your own stickers or buy pre-made stickers (25 cents, 50 cents, 75 cents, \$1, \$3, \$5, \$10, \$15.) Price cheap and price to sell!
- Prior to the sale, determine what you are going to do with any leftovers. Some charities will come to your home and take the remaining items.
- Decide if you want to sell juice and doughnuts at the yard sale.
- Make posters to advertise your yard sale. Caution against telephone poles – there are laws.
- Day before the Sale:
 - Put 25 one-dollar bills, 10 five-dollar bills and 20 quarters in a fanny pouch.
 - Put up posters at major intersections near home.
 - Put up directional signs around your neighborhood.
 - Put up fliers in local stores, Laundromats, churches, etc.
 - Set up your tables ahead of time.

- Keep a handful of grocery bags ready-for clients to take their items home.
 - Purchase juice and doughnuts. Make sure you have cups and napkins, too
 - Inform neighbors of the yard sale and remind them to keep their doors locked.
 - Get a good night sleep!
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- Day of the Sale:
 - Be ready at least an hour earlier than advertised.
 - Dress comfortably.
 - Wear a fanny pouch to keep your money convenient and close.
 - Lock your house.
 - Have fun!